



Common Things to Consider When Buying Exterior Shades

When it comes to choosing exterior shades for your home or business, there are a few key factors that can impact both your satisfaction and your budget. To help you make an informed decision, we've compiled a list of important things to consider before making your purchase.

1. Shop Around for the Best Price

It's always a good idea to compare prices and services. At TMAX, we are both the **manufacturer and installer**, which means we can offer you competitive pricing without the middleman. This results in **lower prices** for you due to cutting out middleman fees!

2. Warranty Matters—Ask the Right Questions

A common marketing claim is that a shade can withstand high winds, but it's crucial to ask for the **fine print** of the warranty. Some companies only offer limited warranties or have exclusions for certain conditions like extreme wind, projectiles, or acts of God. Customers are often over promised on what the shade can handle but are still hit with labor fees if/when the shade needs a repair. With TMAX, we offer clear, reliable warranties that stand behind the durability and performance of our products. Our fabric has a 10 year warranty, 5 years on the motor, and 2 years on all parts. Labor fees only apply if service is required more than 6 months after installation.

3. What Are the Fees?

Make sure to understand **all costs** associated with your purchase. Some companies may advertise a low price but add hidden fees for installation, delivery, or post-purchase service. At TMAX, we're transparent with our pricing, and with us being both the manufacturer and installer, you can expect straightforward pricing and **no hidden fees**.

4. Repair Convenience

If something goes wrong, you don't want to deal with long wait times. Some companies require you to **ship off** your shade for repairs, which can take weeks. With TMAX, we make repairs easy because **we handle everything in-house**, right here in **Houston!** We can get your shades fixed quickly and without unnecessary delays.

5. Fabric Quality—Don't Settle for Less

The quality of the fabric is critical in ensuring that your exterior shades perform well and last for years. Be sure to ask your provider about the type of fabric they use. TMAX uses **fiberglass fabric**, which is **more durable, resistant to UV degradation**, and **offers better energy efficiency** than polyester. It also provides **better visibility** when looking out, making it a more practical choice for

both performance and aesthetics. This is especially important in the hot summer months, or if you are putting the shade near an outdoor grill. Our zip shades can **climatize** the area about **20 degrees** depending on if it's hot or cold out. Check out this article that details a study on fiberglass vs polyester: https://mermetusa.com/site/user/files/1/fiberglass-vs_-polyester-fabrics.pdf

6. Inquire About the Hardware

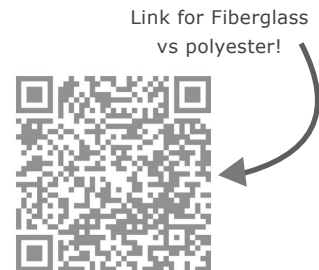
The hardware used for your shades is just as important as the fabric itself. Ask about the **box size**, **rail size**, and **bottom base slat size**. TMAX uses a **1.5" rail** and **1.5" base slat**, which gives the shade a **sleek, modern look** without appearing bulky. We also offer a **3", 4", or 5" box size**—the largest being compact enough to maintain a clean, unobtrusive aesthetic while providing strength and durability.

Additionally, all of our hardware is made from **powder-coated aluminum**, ensuring it will **never rust or fade**. Unlike traditional painted hardware, powder coating offers a **more durable finish** that withstands harsh weather conditions and maintains its appearance over time.

Why Choose TMAX?

At TMAX, we're committed to providing the highest quality exterior shades with the best customer service. Here's why customers choose us:

- **Lower prices** due to our direct manufacturing and installation
- **Comprehensive warranty** that ensures peace of mind
- **Quick and easy repairs** with no need for long wait times
- **Premium fiberglass fabric** for greater durability
- **Sleek, compact hardware** made of **powder-coated aluminum** for added durability
- **Rust- and fade-resistant** materials for long-lasting performance
- **Family-owned and operated** since 2012, providing a personal touch and dedication to quality
- **0% financing** available through **Enhancify**, making it easier to get the shades you want now and pay over time



Before you make your purchase, ask the right questions, and always compare your options. If you want to learn more, don't hesitate to contact us. We're here to help!



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